Reference Access and Interconnection Offer Annex M Tariff

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# General

* 1. This Annex provides tariffs applicable to the Services described in Annex C of the Reference Access and Interconnection Offer.
  2. The cost of additional product features, specialized billing, systems and/or network interfaces, non-standard connectivity and associated configuration, integration, testing and man-hours are not included in the published tariffs. Such cases will be dealt with on a case-by-case basis. These additional cost shall be discussed and agreed between both parties and accordingly Omantel shall inform the TRA to obtain the necessary approval.
  3. The costs identified during feasibility and implementation of the Service in the published tariff which were not considered earlier will be charged to the Requesting Party accordingly.
  4. Any increase (or reduction) in utility charges, taxes or VAT will be added to (or reduced from) the prices without any notice period and it shall be applicable from the date of validity of that new charge/tax or increase (or reduction) in any levied charge/tax provided such charge/taxes are passed directly on to the Requesting Party. Where there is such change in the charges, any retrospective invoicing or credit for such changes shall be done within a maximum of 60 calendar days from the increase (or reduction). In case of changes in taxes, utility charges or any other charge that form part of Omantel’s cost base, any resulting amendment to the charges will be made following an approval by the TRA, as amendments to those charges. Any such change shall take effect from the date that the TRA shall specify in its approval.
  5. In order to provide a requested service to the Requesting Party and in order to maintain the requested services, Omantel will recover if there is any cost incurred by Omantel in meeting the obligations under Article 44 of Telecommunication Regulatory Act from the Requesting Party (at the time of provisioning or even the future costs) that Omantel may incur in order to full fill Article 44 requirement. The specified cost shall be added to the prices on ongoing basis and/or one-time expense shall be charged to the Requesting Party. Such charges shall be agreed between the Parties and shall cover such costs as are reasonably incurred for the provision of such services. In all cases, such charges shall be subject to TRA approval.
  6. Definition and Terms used can be found in Annex L and Annex C of the Reference Offer.
  7. Conditions
     1. The tariffs for all Services are in Omani Rails (OMR), unless specifically stated otherwise.
     2. All the tariffs are subject to Minimum Contract Term as specified in the corresponding Service Annex.
     3. All charges for non- voice related/ non-CDR generated Services shall be paid in advance as quarterly payments unless and otherwise specified in this Sub Annex.
     4. All Tariffs for the Services are excluding the charges for co-location, power consumption, power backup, DC power and UPS.
     5. If Omantel incurs costs in addition to the Charges in this Annex, in providing Access and Interconnection Services under this Access and Interconnection Agreement, Omantel reserves the right to recover its costs in addition to the Charges below.. Such charges shall be agreed between the Parties and shall cover such costs as are reasonably incurred for the provision of such services. In all cases such charges shall be subject to TRA approval.

# Definitions

* 1. The definitions in Annex L shall apply to this Sub Annex in addition to the following.
     1. NRC – Non Recurring charges
     2. MRC – Monthly recurring charges

# C-FA 01 Local Loop Unbundling

|  |  |  |
| --- | --- | --- |
| **Item Description** | **NRC** | **MRC** |
| Initial Service setup fee Per MSAN | 1,387 | NA |
| Per Customer loop charges | 72 | 12.8 |

The Per Loop charges are charged based on the number of the connections made.

# C-FA 02 Local Loop Unbundling – Line sharing

|  |  |  |
| --- | --- | --- |
| **Item Description** | **NRC** | **MRC** |
| Initial Service setup fee Per MSAN | 1,387 | NA |
| Per Customer loop charges | 72 | 11.19 |

The Per Loop charges are charged based on the number of the connections made.

# C-FA 03 Local Loop Unbundling – Sub Loop Unbundling

|  |  |  |
| --- | --- | --- |
| **Item Description** | **NRC** | **MRC** |
| Initial Service setup fee Per Cabinet | 1,387 | NA |
| Per Customer loop charges | 72 | 7.16 |

The Per Loop charges are charged based on the number of the connections made.

# C-FA 04 Colocation

* 1. Co-location of the Access Service Providers Equipment within the Omantel MDF Room.

|  |  |  |
| --- | --- | --- |
| **Land Location** | **NRC** | **MRC OMR Per SQR meter** |
| Co-location: indoor in Omantel buildings | 1,087 | 51 |

* + 1. Minimum space per Co-location order is 2 SQM which will include the margin space.

# C-FA 05 Wholesale Line Rental

* 1. Wholesale Line Rental charges

|  |  |  |
| --- | --- | --- |
| **Item Description** | **NRC** | **MRC** |
| Service setup fee (for each end-customer) | 405 | NA |
| Per Customer line charges | 72 | 13.28 |

* + 1. The charges will be per customer.
    2. All other Services that are required to enable the Wholesale Line Rental will be covered under their respective Clauses under this Annex.
  1. Voice call charges

|  |  |
| --- | --- |
| **Item Description** | **Per minute charge** |
| National Voice Calls to Omantel Fixed | Call origination + Call termination charges of the termination party charges |
| International Calls | Call origination + international leg + the termination party charges |

The International leg is the cost for carrying the call from Oman to the point of interconnect with the termination party. This cost is 5.78 bz/min.

The termination party charges are the based on the rates of the termination party. The charges are different for different countries and codes. Omantel will publish a rate sheet for each code. If the rate for a particular code/country changes, it will be applied to the Requesting party from the same date. The royalty will be added to the termination party charges.

# C-FA 06 Bitstream Layer 2

|  |  |  |
| --- | --- | --- |
| **Item Description** | **NRC** | **MRC** |
| Network to Network Connectivity\* |  |  |
| STM-1 on Metro Ring | 3,376 | 8,956 |
| STM-1 on Northern Ring | 3,376 | 11,913 |
| STM-1 on Eastern Ring | 3,376 | 6,752 |
| STM-1 on Southern Ring | 3,376 | 8,948 |
| Link fee per Customer \*\* | 72 | 12.41 |
| Per MSAN Charges per Slot | 72 | 138 |
| ADSL card per MSAN | 1,217 | N/A |
| SDSL card per MSAN | 872 | N/A |

Notes:

\* Based on the trunk segment and terminating segment.

In case of aggregation of different Rings into a one link, a grooming charge of 20% will be applicable on the respective individual price and thereafter a transmission trunk charge would be applicable till the handover.

# C-FA 07 Bitstream Layer 3

|  |  |  |
| --- | --- | --- |
| **Item Description** | **NRC** | **MRC** |
| Network to Network Connectivity\* |  |  |
| STM-1 on Metro Ring | 3,376 | 8,956 |
| STM-1 on Northern Ring | 3,376 | 11,913 |
| STM-1 on Eastern Ring | 3,376 | 6,752 |
| STM-1 on Southern Ring | 3,376 | 8,948 |
| Link fee per Customer \*\* | 72 | 12.41 |
| Per MSAN Charges per Slot | 72 | 138 |
| ADSL card per MSAN | 1,217 | N/A |
| SDSL card per MSAN | 872 | N/A |

Notes:

\* Based on the trunk segment and terminating segment.

In case of aggregation of different Rings into a one link, a grooming charge of 20% will be applicable on the respective individual price and thereafter a transmission trunk charge would be applicable till the handover.

# C-FA 08 Wholesale Transmission

* 1. For the Type A link, The Wholesale Trunk Segment of Leased Line prices will be applicable.
  2. The Type B and Type C links will be ordered and delivered as two Terminating segments of leased line and one Trunk segment of leased line. Therefore, the prices will also be calculated as two times the price of Terminating segment of leased line plus the price of Trunk segment of leased line.

# C-FA 09 Internet Broadband Resale Service

* 1. Retail minus methodology will be used. The “Retail minus percentage” will be 21% for Consumer segment and 17% for Corporate segment.

# C-FA 10 Wholesale Terminating Segment of Leased Line

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Tail end price** | **E1 (2 Mb/s)** | | **E3 (34 Mb/s)** | | **STM1 (155 Mb/s)** | |
| **Maximum distance 3 KM** | **NRC** | **MRC** | **NRC** | **MRC** | **NRC** | **MRC** |
| 72 | 19 | 72 | 86 | 72 | 86 |

# \ates will be applicable. nt of ion charges of the other operator + Admi rved in each MSAN i.e. C-FA 11 Wholesale Trunk Segment of Leased Line (National)

* 1. Terrestrial Links

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **Distance** | **E1 (2 Mb/s)** | | **E3 (34 Mb/s)** | | **STM1 (155 Mb/s)** | |
| **NRC** | **MRC** | **NRC** | **MRC** | **NRC** | **MRC** |
| Within exchange | 100 | 192 | 200 | 1,316 | 200 | 2,313 |
| < 100 km | 100 | 296 | 200 | 1,334 | 200 | 2,331 |
| 101-300 km | 100 | 450 | 200 | 1,410 | 200 | 2,407 |
| 301-400 km | 100 | 605 | 200 | 1,708 | 200 | 2,981 |
| > 400 km | 100 | 799 | 200 | 1,826 | 200 | 3,098 |

* 1. Submarine Cable (National)

|  |  |  |
| --- | --- | --- |
| **Bandwidth (Mb/s)** | **NRC** | **MRC** |
| 2 | 2,877 | 833 |
| 34 | 2,877 | 2,915 |
| 155 | 2,877 | 5,830 |

# C-FA 12 Wholesale Trunk Segment of Leased Line (IPLC)

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Capacity** | **ME countries** | | **Non - ME countries** | |
| **NRC** | **MRC** | **NRC** | **MRC** |
| E1 | 3,241 | 1,355 | 3,241 | 2,711 |
| DS3 | 3,241 | 6,777 | 3,241 | 13,555 |
| STM1 | 3,241 | 13,555 | 3,241 | 27,110 |

The above prices do not include the 3rd party charges. Omantel will provide the pricing for the segment in the destination country after sourcing it from its partners, and adding the royalty and admin charges. Omantel shall provide the quote of each requested destination to the Requesting Party upon request.

The MRC for the ME countries is only for the half-circuit. The other half-circuit will be included in the 3rd party charges. If Omantel is required to provide full circuit, the MRC will be doubled.

# C-FA 13 IP International Bandwidth Capacity

|  |  |  |
| --- | --- | --- |
| **Bandwidth (Mb/s)** | **NRC** | **MRC** |
| 45 | 1,570 | 2,679 |
| 155 | 1,570 | 5,357 |
| 10,000 | 1,570 | 86,400 |

# C-FA 14 Access to Omantel Landing Station

|  |  |  |
| --- | --- | --- |
| **Description** | **NRC** | **MRC OMR per SQM** |
| Access to Omantel Landing Station | 7,071 | 729 |

# C-FA 15 Access to Omantel Earth Station

|  |  |  |
| --- | --- | --- |
| **Description** | **NRC** | **MRC OMR per SQM** |
| Access to Omantel Earth Station | 6,306 | 302 |

# C-FA 16 Access to Omantel Data Center

|  |  |  |
| --- | --- | --- |
| **Description** | **NRC** | **MRC OMR per SQM** |
| Access to Omantel Data Station | 6,306 | 302 |

# C-FI 01 Fixed Ancillary services

* 1. Point of Interconnection

|  |  |  |
| --- | --- | --- |
| **Item Description** | **Price** | **Payment Intervals** |
| Establishment of a Point of Interconnection | 3,500 | Once |
| Maintenance of a Point of Interconnection | 700 | Annually up front |

* 1. Fixed Port Capacity Service

|  |  |  |  |
| --- | --- | --- | --- |
| **Port Bandwidth** | **NRC per port** | **MRC per port** | **Disconnection fee per port** |
| 2 Mb/s | 100 | 15 | 70 |

* 1. Basic Block and Expansion Co-location

|  |  |
| --- | --- |
| **Item Description** | **MRC** |
| Basic Block 63 x 2 Mb/s Customer Interface | 400 |
| Basic Block 1 x STM-1 Customer Interface | 500 |
| Expansion Block (63 x 2Mb/s) Customer Interface | 250 |
| Expansion Block 1 x STM-1 Customer Interface | 320 |

* 1. Number Ranges Implementation

|  |  |  |
| --- | --- | --- |
| **Item Description** | **NRC per order** | **Delivery Time** |
| Omantel Number implementation within a time frame | 480 | Maximum 4 months from order date. |
| Omantel Number implementation at a specified time | 960 | At a time mutually agreed by the parties at the time of order |

The tariff comprises implementation of each single number or number ranges which are geographical or non-geographical. For example, single number is short code and number range is implementing the couple of digits of the whole number range e.g. implementing number range of Mobile 99xxxxxx.

# C-FI 02 Fixed Call-by-Call Carrier Selection (CCS)

* 1. Setup Fee:

|  |  |
| --- | --- |
| **Service** | **Setup Fee** |
| Fixed Call by Call Carrier selection | 2,534 |

* 1. Call Origination:

|  |  |
| --- | --- |
| **Service** | **(Baiza / Min)** |
| Call Origination | 2.42 |

# C-FI 03 Fixed Carrier Pre Selection (CPS)

* 1. Setup Fee:

|  |  |
| --- | --- |
| **Service** | **Setup Fee** |
| Fixed CPS Setup | 2,534 |
| Change fee per subscriber | 72 |

* 1. Call Origination:

|  |  |
| --- | --- |
| **Service** | **(Baiza / Min)** |
| Call Origination | 2.42 |

# C-FI 04 Call Origination for Non-Geographic Calls

|  |  |
| --- | --- |
| **Service** | **(Baiza / Min)** |
| Call Origination | 2.42 |

# C-FI 05 Outgoing International Calls

|  |  |
| --- | --- |
| **Service** | **(Baiza / Min)** |
| International Outgoing Transit | 1.75 + international leg + the termination party charges |

The International leg is the cost for carrying the call from Oman to the point of interconnect with the termination party. This cost is 5.78 bz/min.

The termination party charges are the based on the rates of the termination party. The charges are different for different countries and codes. Omantel will publish a rate sheet for each code. If the rate for a particular code/country changes, it will be applied to the Requesting party from the same date. The royalty will be added to the termination party charges.

# C-FI 06 Calls to Special Fixed Services

* 1. Calls to Emergency Services

| **Service** | **(Baiza / Min)** |
| --- | --- |
| General Emergencies on Omantel Network | 2.34 |

* + 1. The above charges exclude emergency call center fee and the administration fee which will be charged separately wherever is applicable. Such charges shall be agreed between the Parties and shall cover such costs as are reasonably incurred for the provision of such services. In all cases, such charges shall be subject to TRA approval.
  1. Calls to Directory Enquiry Services

| **Service** | **(Baiza / Min)** |
| --- | --- |
| Directory Enquiry Services | 2.34 Bz/min Plus 151 Bz per call |
| International Number Enquiries (Service number 1319) | 2.34 Bz/min Plus 151 Bz per call |

* 1. Calls to Local Time Enquiry Service

| **Item Description** | **Service Number** | **(Baiza / Min)** |
| --- | --- | --- |
| Local Number Enquiries | 1318 | 2.34 Bz/min Plus 151 Bz per call |
| International Number Enquiries | 1319 | 2.34 Bz/min Plus 151 Bz per call |
| Time in Arabic & English | 1306 | 2.34 Bz/min Plus 151 Bz per call |

* 1. Calls to Omantel Service Center

| **Service** | **Service Number** | **(Baiza / Min)** |
| --- | --- | --- |
| Local Number Enquiries | 1234 | 2.34 Bz/min Plus 151 Bz per call |

# C-FI 07 Pre-Paid Calling Cards Access Type 1

* 1. Setup Fee:

|  |  |
| --- | --- |
|  |  |
|  |  |

* 1. Call Origination:

|  |  |
| --- | --- |
|  |  |
|  |  |

As per the TRA Decision, the pricing for this service has been deferred until the launch of this service.

# C-FI 08 Pre-Paid Calling Cards Access Type 2

* 1. Setup Fee:

|  |  |
| --- | --- |
| **Service** | **NRC** |
| Pre-Paid Calling Cards Access Type 2 | 2,514 |

* 1. Call Origination:

|  |  |
| --- | --- |
| **Service** | **(Baiza / Min)** |
| Call Origination | 2.42 |

# C-FI 09 Fixed Call Termination Service

|  |  |
| --- | --- |
|  |  |
|  |  |
|  |  |

| **Fixed call termination** | | **(Baiza / Min)** |
| --- | --- | --- |
| Tandem count | Single | 2.31 |
| Double | 2.36 |
| Long | 2.55 |

# C-FI 10 Fixed Call Transit Services

| **Service** | **(Baiza / Min)** |
| --- | --- |
| Fixed Call Transit Services | 1.89 for single transit  1.95 for double transit |

Note: The above charges include only call transit charges. Mobile Termination and Admin charges shall be added. Additional charges will be applied for any additional port capacity required to accommodate additional traffic.

# C-MA 01 National Roaming Service

* 1. Setup Fee:

|  |  |
| --- | --- |
| **Service** | **NRC per Site (OMR)** |
| National Roaming Services | OMR 1,929 per site for upgrading the site plus OMR 100 per site labor cost |

The charges on account of upgradation shall be recoverable only in case a site requires upgradation, for which Omantel shall provide evidence to the Requesting Party based on the traffic forecast and investment involved.

* 1. Services Charges:

The price of the Service will be based on Retail minus 25.5%.

# C-MA 02 Mobile Access Services

* 1. Setup Fee:

|  |  |
| --- | --- |
| **Service** | **NRC** |
| Mobile Access Services | 72,020 |

The charges are the minimum charges. In case if the actual cost including the mark ups exceeded the above charged, the charge will be modified accordingly. Any deviation from these charges is subject to agreement between the Parties and shall cover such costs as are reasonably incurred for the provision of such services. In all cases such deviations shall be subject to prior TRA approval.

* 1. Services Charges:
     1. National Services: Retail minus 23%.
     2. International Roaming: Retail minus 2%.

# C-MI 01 Mobile Ancillary Services

* 1. Point of Interconnection

|  |  |  |
| --- | --- | --- |
| **Item Description** | **Price** | **Payment Intervals** |
| Establishment of a Point of Interconnection | 3,500 | Once |
| Maintenance of a Point of Interconnection | 700 | Annually up front |

* 1. Fixed Port Capacity Service

|  |  |  |  |
| --- | --- | --- | --- |
| **Port Bandwidth** | **NRC per port** | **MRC per port** | **Disconnection fee per port** |
| 2 Mb/s | 100 | 15 | 70 |

* 1. Basic Block and Expansion Co-location

|  |  |
| --- | --- |
| **Item Description** | **MRC** |
| Basic Block 63 x 2 Mb/s Customer Interface | 400 |
| Basic Block 1 x STM-1 Customer Interface | 500 |
| Expansion Block (63 x 2Mb/s) Customer Interface | 250 |
| Expansion Block 1 x STM-1 Customer Interface | 320 |

* 1. Number Ranges Implementation

|  |  |  |
| --- | --- | --- |
| **Service** | **NRC per Level** | **Delivery Time** |
| Omantel Number implementation within a time frame | 480 | Maximum 4 months from order date. |
| Omantel Number implementation at a specified time | 960 | At a time mutually agreed by the parties at the time of order |

The tariff comprises implementation of each single number or number ranges which are geographical or non-geographical. For example, single number is short code and number range is implementing the couple of digits of the whole number range e.g. implementing number range of Mobile 99xxxxxx.

# C-MI 02 Mobile Interconnection Services

| **Service** | **Bz/Min** |
| --- | --- |
| Mobile Call Termination (National) | Till 30th June 2019: 10.0 bz/min  Till 30th June 2020: 8.0 bz/min  Till 30th June 2021: 6.0 bz/min  From 1st July 2021 onwards: 4.0 bz/min |
| Mobile Call Termination (International) | 10 bz/min |
| SMS Termination | 0.74 bz/SMS |
| MMS Termination | 4.02 bz/MMS |

# C-MI 03 Mobile Call-by-Call Carrier Selection (CCS)

* 1. Setup Fee:

|  |  |
| --- | --- |
| **Service** | **NRC** |
| Mobile Call by Call Carrier selection | 2,592 |

* 1. Call Origination:

|  |  |
| --- | --- |
| **Service** | **(Baiza / Min)** |
| Call Origination | 10.54 |

# C-MI 04 Mobile Carrier Pre Selection (CPS)

* 1. Setup Fee:

|  |  |
| --- | --- |
| **Service** | **Setup Fee** |
| Fixed CPS Setup | 2,592 |
| Change fee per subscriber | 72 |

* 1. Call Origination:

|  |  |
| --- | --- |
| **Service** | **(Baiza / Min)** |
| Call Origination | 10.54 |

# Other Services

* 1. Electrical Power and UPS protected power

|  |  |  |
| --- | --- | --- |
| **Item Description** | **Installation Charges\*** | **AC Power Charges (OMR/kWh)** |
| Electrical Power | 1,394 | 0.033 |

\* Minimum charges and shall depend on the actual number.

|  |  |  |
| --- | --- | --- |
| **Item Description** | **Installation Charges\*** | **Protected Power UPS monthly charges (OMR/kVA)** |
| UPS protected power | 1,394 | 24 |

\* Minimum charges and shall depend on the actual number.

DC Power charges are not included in the above charges.

* 1. Other Charges for connectivity purpose

|  |  |  |
| --- | --- | --- |
| **Item Description** | **NRC** | **MRC** |
| Cable Pulling (100 meter) along with Ducts | 2,975 | 446 |
| Communication Earth (new Pit) | 7,000 | 275 |
| Power Earth (new Pit) | 7,000 | 275 |
| MDF/DDF/Patch Panel Patching | 2,083 | 275 |

* 1. Site Visit
     1. Sunday to Thursday (07.30 – 15:30), except Public Holidays:

|  |  |
| --- | --- |
| **Item Description** | **OMR/ Hour** |
| Technician | 24 |
| Engineer | 44 |
| Project Manager | 49 |
| Senior Manager | 49 |
| GM | 79 |
| VP | 127 |

* + 1. Sunday to Thursday after 15:30, full day on week-ends and Public Holidays:

|  |  |
| --- | --- |
| **Item Description** | **OMR/ Hour** |
| Technician | 29 |
| Engineer | 52 |
| Project Manager | 58 |
| Senior Manager | 58 |
| GM | 95 |
| VP | 152 |

* + 1. The Clock includes the travel time to and from the location.
    2. The hourly charges above will be multiplied by the number of hours and the Overhead factor to calculate the total charges. The overhead factor is 1.18 for Mobile and 1.16 for Fixed.
  1. Fault repair
     1. For all fault reported by the Requesting Party, in case no fault is found from Omantel side, the Requesting Party shall compensate Omantel for all costs to investigate the fault. The hourly charges are listed in ‎35.3 above.

# Retail Minus Methodology

The below process will be used for calculating the rates for the Services for which Retail Minus pricing methodology has been specified by the TRA.

* 1. The Quarters starting from first day of January, April, July and October are named Q1, Q2, Q3 and Q4 respectively.
  2. Omantel will calculate the Average Retail Rate (ARR) on a quarterly backward looking basis using the formula:

ARR = (Total Revenue from the product) / (Total units consumed);

The unit is GB for data, minutes for Voice, and so on.

The ARR will be calculated separately for each product; i.e Voice, Data, SMS.

The ARR shall include retail promotions including discounts and special offers.

* 1. The Wholesale Rate (WSR) is calculated using the below formula:

WSR = ARR \* (1 – Retail Minus percentage)

Eg. If the ARR is 5 OMR/GB and the Retail Minus percentage is 23%, the WSR is calculated to be 3.85 OMR/GB.

* 1. The WSR will be effective from the 1st day of next Quarter; i.e If the ARR in Q1 is 5 OMR/GB and the Retail Minus percentage is 23%, then the WSR of 3.85 OMR/GB will be applied in Q2.
  2. The discount rate shall be updated on an annual basis.
  3. The Providing Party and Requesting Party shall agree on detailed methodology to implement the above process in accordance with the Access and Interconnection Regulation in a fair and non-discriminatory manner.